# GLOBAL F&B & EFFICIENCY MANAGER

COURSE DESCRIPTION The Global F&B & Efficiency Manager is able to oversee all managerial, economic, and operational processes of a restaurant, hospitality, or food-service establishment (Administration, Food & Beverage Management, Supply Chain, Menu Engineering, Human Resources Management, etc.). The professional can organise and plan marketing activities and Revenue Management strategies, coordinate relationships with suppliers and clients, apply digital tools and artificial intelligence to improve process efficiency and forecasting, and develop scalable business models, including franchising.

TARGET PARTICIPANTS
The course is aimed at a maximum of 30 young people residing or domiciled in Lombardy who hold one of the following qualifications: upper secondary school diploma or vocational diploma obtained at the end of four-year IeFP pathways, plus IFTS certification, in accordance with Law No. 107/2015 and the provisions approved by the State-Regions Agreement of 20 January 2016.

EMPLOYMENT OPPORTUNITIES
Junior Manager in restaurant companies and tourist-accommodation facilities with responsibility within the F&B area.

COURSE DURATION AND VENUE
The course lasts two years. Each year includes 500 hours of classroom and laboratory training and 500 hours of internship in companies in the sector. Company internships and educational visits are also planned. Venue: Istituto Don Gnocchi, Via Tommaso Grossi 10, Carate Brianza (MB).

ADMISSION PROCEDURE
Access to the course is subject to a selection test assessing motivation, aptitudes, general knowledge, logical -argumentative skills, knowledge of the English language, and evaluation of qualifications and previous experience. An additional score may optionally be awarded by submitting a letter of reference.

ENROLMENT FEE
The programme is co-financed with public funds and requires an annual fee of €1,500 (total €3,000 for the two-year course). After the course starts, some fee reductions based on ISEE will be made available through a call for applications.

FINAL CERTIFICATION
Specialization Diploma in Applied Technologies – EQF Level 5.
Certificates in HACCP, General and Specific Safety Training, and English Language Certification. Graduates may request recognition of university credits (CFU) for degree programmes at universities partnered with Innovaprofessioni.For information, please write to orientamento@innovaprofessioni.it. To apply, send an email with a Europass CV and, optionally, a letter of reference to orientamento@innovaprofessioni.it.
Candidates will be invited to the selection test according to the order of receipt of applications, until all places are filled. The start of the course is subject to regional authorisation and the achievement of a minimum of 20 enrolled students.
The course is run in collaboration with Istituto Scolastico Don Gnocchi, the In.Presa cooperative, and leading companies in the sector.